

# Vacation Courses - Yacht Charter Costs Explained

## WHAT IS INCLUDED IN THE COST OF YOUR COURSE:

- Course instruction by a Sail Canada professionally trained and certified instructor
- Course materials
- Exams and certification fees
- Yacht charter from 1700 on the first day of your program until 0900 on the last day of your program; 7 days Saturday to Saturday
- Yacht inventory as described below
- Provisioning budget of up to \$150 USD per student (sufficient to cover 6 breakfasts, 6 lunches and 3 dinners on board). See further details below.
- Mandatory yacht charter costs listed below
- Dockage fees for the first and last night of your course

## Yacht Inventory:

What is included will vary per yacht but as a guide, a charter yacht will include: dinghy, full cruising area charts and cruising guide or pilot book, navigational equipment (binoculars, hand bearing compass and course plotting equipment), initial full tank of water, fuel and cooking gas, VHF radio, autopilot, electric anchor windlass, wind instruments, furling or battened mainsail, furling genoa sail, galley equipment (cooking and eating utensils), standard safety equipment (navigational and first aid), hot water, bed linen, stereo, dodger and bimini for shade.

Most charter yachts also include GPS (plotter), cabin fans, cabin reading lights, BBQ, outboard engine, snorkelling equipment.

#### Provisioning Budget for On-Board Meals and Staple Supplies

Your course fee includes a provisioning allowance of up to **\$150 USD per student per week**. This amount should be used as a guideline when planning and ordering provisions for your 1-week course. It is sufficient to cover the cost of food (6 breakfasts, 6 lunches, 3 dinners) and drinking water. This budget is intended to cover food and water for everyone on board, including the instructor.

Advantage Boating will supply a selection of basic 'staples' on the boat, such as cleaning supplies, condiments, spices, paper towel, toilet paper, and other essentials. These items will be purchased separately and do not need to be included in your provisioning order. A complete list will be provided in advance.

We recommend appointing one student as the lead for placing the food order. Provisions can be pre-ordered up to one week before departure through RiteWay. A credit card will be required to place the order. The student who pays up front will be reimbursed by the other students using their provisioning budget. If the total cost of the provisioning exceeds the combined budget, the extra cost will be shared equally among the students. The instructor is not included in this split.

## MANDATORY YACHT CHARTER COSTS INCLUDED IN YOUR COURSE:

#### Refundable security deposit or damage waiver:

All yachts require a security deposit (paid by Advantage Boating) and a damage waiver payment (paid by Advantage Boating) to insure your yacht while on charter. A refundable security deposit is authorized by credit card or left in cash upon arrival at the base. This amount represents the maximum deductible and any



damage to the yacht will be deducted up to the total amount authorized. A *damage waiver* is a non-refundable charge based on a daily amount. It is charged even if no damages occur to the yacht, however it offers peace of mind that even if the yacht incurs significant damage during your course, you will only incur the cost up to the maximum of the security deposit. The security deposit for your course is \$3,300 US. In the event there is a damage claim made against the boat (by the charter company), the security deposit will not be refunded to Advantage Boating, and the amount owing will be divided equally between the students onboard and made payable to Advantage Boating by e-transfer to info@advantageboating.com within 2 weeks of the completion of the course.

#### End cleaning, starter pack and handling fee:

These are one-time mandatory fees. The mandatory starter pack includes some basic supplies to get you started on your charter. These fees are included in your course pricing.

#### Fuel:

Your boat will have a full tank of fuel. Upon arrival back at the base at the end of your course the boat will need to be refilled with fuel (gas and diesel). This cost is covered in your course pricing.

#### Water

Water tanks on your yacht will be full upon arrival but you will have the opportunity to fill your tanks along the way should you require more. Any costs incurred during your course to refill the water tanks will be divided evenly between each student on board. You can return the yacht with empty tanks.

#### **Cruising tax**

This is a tax per person normally added in Caribbean destinations. It is normally paid upon arrival at the base or in some instances paid in advance. These fees are covered in your course pricing.

# EXTRA COSTS NOT INCLUDED IN THE COST OF YOUR COURSE:

#### Food Provisioning, Meals Ashore & Boat Kitty

Meals ashore, alcohol and costs of provisions above the \$150 USD/person/week budget are not included.

Boat Kitty starts with each student on board contributing \$100 US dollars which covers items such as ice, garbage removal from the boat, freshwater tank refills, mooring or docking fees, taxi transfers during the week and additional groceries. If the boat kitty runs low then each student is asked to add more money. At the end of the trip any money left over in the boat kitty is divided equally among each student on board.

#### Mooring and anchoring fees

In the Caribbean, mooring is generally by mooring ball, anchor or at a marina facility. Mooring ball & docking fees will be divided evenly between each student on board or paid from the kitty.

#### Other items not included in the cost of your course:

- Provisioning costs above your split provisioning budget
- Flights and transfers
- Any land excursions, hotels, transport, car hire or taxis
- Trip cancellation and medical insurance

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#### **PRICING & INVOICING:**

Our course prices are shown in US dollars. Pricing is subject to change without prior notice. A booking is not confirmed until a 50% deposit payment is received along with the filled out Advantage Boating vacation course application and Advantage Boating acknowledges and reviews your application. Payment (deposit and balance) can be made by cash (US or CAD equivalent), US or CAD bank draft, Visa (CAD equivalent) or Mastercard (CAD equivalent). At time of payment, the most current exchange rate will be used if payment is made in CAD funds or with a Credit Card

#### **BVI COURSE BOOKING & PAYMENT TERMS:**

- Booking must include this completed form along with your deposit payment.
- A deposit of 50% is due at the time of booking to secure your spot.
- All prices are in US\$ funds (unless otherwise specified) per person, per week, based on double occupancy.
- Balance payment is due Nov 1, 2025.
- Prices include yacht charter from 5:00 PM on the first day of your program until 9:00 AM on the last day of your program, yacht insurance, fuel, a budget for split provisioning on-board, course instruction by a Sail Canada professionally trained and certified instructor, course materials, and certification fees.
- Customer confirms they understand details above: Vacation Courses Yacht Charter Costs Explained
- Customer confirms they are a Canadian citizen travelling on a Canadian Passport valid for 6 months beyond the date of travel.
- Participants are required to adhere to all travel protocols for the Countries visited.
- Advantage Boating recommends all participants purchase travel cancellation and medical insurance to protect themselves
  from unforeseen events. It is the customer's responsibility to purchase sufficient travel cancellation insurance for their trip
  to protect them from cancellation and/or changes that result but are not limited to, flight cancellation, trip interruption, lost
  luggage, sickness, accidents, deaths, emergencies and travel advisories.
- Living standards and practices at the destination and conditions there, with respect to the provisions of utilities, services and accommodations, may differ from those found in Canada.
- Advantage Boating may substitute a similar yacht if unexpected circumstances arise beyond our control.
- When a Government issues a Travel Advisory, Advantage Boating will update the customer where possible. The final responsibility however lies with the Customer to be up to date with current Government Travel Advisories.
- Your course includes a budget of up to a maximum of \$150 USD per person, per week for meals on board the boat as described above (Provisioning Budget for On-Board Meals and Staple Supplies)
- Meals ashore, alcohol and costs of provisions above the budget are not included.
- Dockage fees at the charter base for the first and last night of your course are included.
- Each student is expected to contribute to a 'Boat Kitty' \$100 USD which covers items such as ice, fresh water tank refills, mooring or docking fees, taxi transfers, and additional groceries. If the boat kitty runs low then each person is asked to add more money. At the end of the trip any money left over in the boat kitty is divided equally among each student on board.
- What is included will vary per yacht but as a guide a charter yacht will include: dinghy, full cruising area charts and cruising guide or pilot book, navigational equipment (binoculars, hand bearing compass and course plotting equipment), initial full tank of water, fuel and cooking gas, VHF radio, electric anchor windlass, wind instruments, furling or battened mainsail, furling genoa sail, galley equipment (cooking and eating utensils), standard safety equipment (navigational and first aid), hot water, bed linen, stereo, dodger and bimini for shade, berthing fees at home port on the first and last evening of your course.
- Flights and transfers, any land excursions, hotels, transport, car hire, taxis and meals ashore are not included.
- Trip cancellation and medical insurance are not included.

Signature:

Date: \_\_\_\_\_

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#### **BOOKING OF ALL CLAIMS, RELEASE FROM LIABILITY & ASSUMPTION OF RISK:**

- I understand and accept that the sailing holiday organized by Advantage Boating Inc. and my participation in one or more
  of the scheduled "2026 BVI Course" programs, involves risks and I voluntarily undertake these risks. I am solely
  responsible for my actions both on board the sailing vessel and ashore. By this statement of waiver, I release Advantage
  Boating Inc., its agents, skippers and any other persons officially related to one or more of the scheduled "2026 BVI
  Course" programs organized by Advantage Boating Inc. from all responsibility for any personal injuries, property damages
  or losses incurred by my participation during one or more of the scheduled courses of the "2026 BVI Course" programs.
- I understand that Advantage Boating Inc., its agents, skippers and any other persons officially related to the "2026 BVI Course" programs organized by Advantage Boating Inc. are not responsible for mechanical breakdowns, group dynamics problems and physical and emotional ailments and stresses due to, including but not limited to, seasickness, heat, sun rashes, strokes and/or lack of sleep.
- I understand that Advantage Boating Inc., its agents, skippers and any other persons officially related to the "2026 BVI Course" programs organized by Advantage Boating Inc. are not responsible for any medical treatment on-board or otherwise.
- Advantage Boating Inc. will make every effort to maintain the complete itinerary but bad weather, heavy winds and
  unforeseen mechanical issues may alter the itinerary and yacht skippers and/or Advantage Boating Inc. "2026 BVI
  Course" instructors will make departure decisions based on these factors. Courses may sail in 6 Beaufort wind and sea
  conditions but any higher wind warnings may alter the itinerary. For safety reasons, I understand that the instructor's word
  is the law aboard ship and for the duration of the course.

Signature:\_\_\_\_\_

Date: \_\_\_\_\_

## **BVI VACATION COURSE REFUND & CANCELLATION POLICY:**

- BVI Vacation courses are non-refundable. We encourage you to take out trip cancellation.
- Advantage Boating is not responsible for any additional expenses or losses that the Customer may incur as a result of the cancelled booking such as but not limited to, flights, hotel fees, non-refundable transportation costs, travel documentation, loss of salary, time or enjoyment and all other expenses pertaining to the Customer's trip.
- No refunds are issued for any government travel disruptions including, but not limited to, border closures, travel
  restrictions and regulations preventing Advantage Boating from operating the Vacation Course at the departure
  destination. In the instance of any government travel disruptions, the Vacation Course Program will be deferred to a
  similar Vacation Course Program within 12 months of your originally scheduled course program.

Signature:\_\_\_\_\_

Date:		
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# SAILOR PAYMENT INFORMATION