



2777 Cassels Street, Ottawa, ON K2B 6N6 tel: 613-721-8683 fax: 613-721-0427 toll free: 1-877-934-SAIL (7245)

info@advantageboating.com www.advantageboating.com

# Sailing Croatia!

September 7 - 21, 2024

## 14-Day Sailing Flotilla

Explore the Mediterranean and its exotic coastline and historical medieval towns.



Sail and explore the beautiful Adriatic waters for 14 days, starting and ending in Trogir. With more than 1200 small Croatian islands, discover beautiful hidden bays accessible only by boat. Explore charming seaside towns along the Croatian Coast, immersing yourself in their rich history, culture, and tradition. Croatia boasts the most stunning and sunniest coastlines in Europe!

Choose from:

- Sun Odyssey Monohull (44-45', 3 or 4 cabin)
- Lagoon Catamaran (42' 8-cabin)

**Price: \$1995 USD per person \***

**+ \$300 per person for Catamaran \* or**  
**+ \$500 single supplement for your own cabin on a monohull**

\* Based on double occupancy/cabin

- Join as a single, couple or boat load of friends!
- Don't worry about chartering the boat, assembling the crew or planning the route.
- Let us take care of the details; you enjoy the sailing.
- Our experienced flotilla leaders will be there to support and lead you to the next beautiful 'hot spot' and breathtaking destination of the day.
- An excellent opportunity for new Basic Cruising graduates to experience a unique sailing vacation.
- A reassuring opportunity for those who would like to skipper the boat while having the security of experienced flotilla leaders on hand.

**Our flotilla vacations sell out fast. This year don't miss the boat!**

**Email your application to [info@advantageboating.com](mailto:info@advantageboating.com)**

TICO # 50024581 \*Note: All prices in US funds, per person based on double occupancy in a cabin on a monohull or catamaran and subject to boat availability. Flight travel & health/cancellation insurance, land transfer costs & fuel are not included. Provisioning is the responsibility of each boat.



Croatia boasts Europe's most breathtaking and sun-drenched coastlines, with a plethora of exquisite islands awaiting exploration along the Dalmatian coast. Set sail on this unforgettable journey starting and finishing in Trogir, meandering through captivating medieval towns and idyllic islands such as Vis, Primosten, Korčula, Brač, Hvar, Šibenik, and more. Experience the vibrant Mediterranean ambiance of bustling ports, serene uninhabited isles, and secluded bays on

this trip. Anticipate exceptional sailing amidst visits to UNESCO heritage sites, snorkel in pristine waters and indulge in delicious European cuisine. Be prepared for an unforgettable sailing adventure. Join us in Croatia this September!

### **Agenda:**

Date	Location
Sept 7	Arrival in Trogir @ Marina Baotic (~10' taxi ride from Split), board charter boats ~ 5:30 PM
Sept 8	Boat Checkout, provisioning & departure by early afternoon
Sept 8-20	Exploring the Stunning Dalmatian Coast
Sept 20	Arrive in Trogir (ACI Marina Dubrovnik), final night on boat
Sept 21	Departure from boat ~ 9 AM

### **Life Aboard:**

You have the choice of putting together your own full crew or join us as a couple or single. Get ready for a relaxing sailing holiday as we explore the attractive and diverse coastal landscape that is Croatia. You also need to be prepared to pitch in with all the duties that occur with a hands-on sailing adventure including assisting with provisioning, meal preparation, navigation and sailing the boat. Breakfast and lunches for most days are eaten aboard while the dinners will be a combination of ashore unique local restaurants and aboard under the stars. Locations to provision are available along the way to help re-stock fresh items. Meals, drinks, fuel, and water tank refills are the responsibility of each boat.



### **Winds and Sea State**



The Adriatic Sea is generally calm. Occasionally, strong northerly (Bora) or southerly (Siricca) winds may occur. The Adriatic islands are ideal for yachtsmen with lots of places nearby to find shelter should the weather turn bad or a strong wind pick up. Average summer sea temperatures range between 22°C and 25°C. The tidal range is generally so small as to be insignificant. Sea levels are more susceptible to weather (air pressure) than tides. Currents have little impact on navigational safety, averaging 0.5 knots. Weather conditions will need to be taken into consideration on a daily basis while keeping our itinerary under consideration with safety in mind.

### **Marine Life**

If you are lucky, you may encounter dolphins swimming alongside your bow as you sail. Hawksbill and Loggerhead turtles may also be seen. For the snorkelers, octopus, crabs, and many other colorful fish adorn the waters. Croatian beaches tend to be pebbly with beautiful clear water. To protect your feet, water shoes are recommended, as sea urchins are fairly common.





## 2024 CROATIA Flotilla Application

### PERSONAL INFORMATION:

Name: \_\_\_\_\_

Please print your first and last name as they appear on your passport. Also, list the name you regularly use if different from your passport.

Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone Number: Cell: \_\_\_\_\_ Other: \_\_\_\_\_

Email: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

I am travelling with a CDN Passport? ☐ YES ☐ NO (Country): \_\_\_\_\_

**Trip Cost: \$1995 USD\***

**+ \$300 per person for Catamaran\*. Or  
+ \$500 single supplement for your own cabin on a monohull**

**\* Per person based on double occupancy per cabin**

**(See "Booking/Payment" & "Sailing Vacation Refund/Cancellation" below for more details)**

Vessel preference: ☐ Catamaran ☐ Monohull

I would like to join the flotilla even if it is not on my preferred vessel type: ☐ NO ☐ YES

Any special notes? (i.e. are you travelling with a partner or group who wish to stay together?)

Crewmate's names:

**I AM TRAVELLING:**

☐ Single (Please select one of the options below)

☐ I am OK to share a double bed and cabin.

☐ I will pay a \$500 single supplement to ensure my own cabin on a monohull.

☐ I do not want to join the trip if my cabin/bed preference cannot be provided.

☐ Couple (cabinmate's name): \_\_\_\_\_

☐ Boat Load (crewmate's names):

---

**PERSONAL INFO** (your applications are kept confidential)

Do you suffer from motion sickness? ☐ NO ☐ YES

Do you have any allergies or dietary restrictions? ☐ NO ☐ YES Details:

Do you have any mobility issues? ☐ NO ☐ YES

Can you swim? ☐ Strong Swimmer ☐ OK Swimmer ☐ Weak Swimmer ☐ I can't Swim

Are you claustrophobic? ☐ NO ☐ YES

Do you have any medical concerns we should know about?

Do you smoke? ☐ NO ☐ YES How many packages a day?: \_\_\_\_\_

☐ I acknowledge that I will not be able to smoke on the boat or in the dinghy.

Are you a light sleeper? ☐ NO ☐ YES (if yes, we encourage you to bring ear plugs along)

What time do you usually go to bed?

Get up?

## SAILING EXPERIENCE?

1. Have you sailed before? ☐ NO ☐ YES
  - a. Your role on the boat: ☐ Skipper ☐ Crew ☐ Both
  - b. Number of years (as skipper) \_\_\_\_\_ (as crew) \_\_\_\_\_
  - c. Your confidence on the boat: ☐ Strong ☐ Medium ☐ Weak
  - d. Do you currently own a boat? ☐ YES Type: \_\_\_\_\_ Size: \_\_\_\_\_  
 Years owned \_\_\_\_\_ Marina/Club: \_\_\_\_\_
  - e. Have you previously owned a boat? YES Type: \_\_\_\_\_ Size: \_\_\_\_\_  
 Years owned \_\_\_\_\_ Marina/Club: \_\_\_\_\_
2. Have you been on a flotilla before? ☐ NO ☐ YES  
 Where? \_\_\_\_\_
3. Do you hold any certifications?
  - a. ☐ Sail Canada Basic Cruising Year obtained: \_\_\_\_\_
  - b. ☐ SC Intermediate Cruising Year obtained: \_\_\_\_\_
  - c. ☐ SC Advanced Cruising Year obtained: \_\_\_\_\_
  - d. ☐ VHF-ROC(M) + DSC Year obtained: \_\_\_\_\_
  - e. ☐ SC Coastal Navigation Year obtained: \_\_\_\_\_
  - f. ☐ ICC Year obtained: \_\_\_\_\_
  - g. ☐ Other (please specify)
4. Have you chartered a boat before? ☐ NO ☐ YES  
 If Yes, ☐ Catamaran ☐ Monohull How many times: \_\_\_\_\_  
 What companies: \_\_\_\_\_  
 As Skipper (year) \_\_\_\_\_ Largest Size of vessel: \_\_\_\_\_  
 As Crew (year) \_\_\_\_\_ Largest Size of vessel: \_\_\_\_\_
5. Other sailing experience (racing or cruising):
6. Are you interested in being a skipper for one of the flotilla boats? ☐ NO ☐ YES
7. Is there any other information (personal or other) you feel we should know about?



## SAILOR PAYMENT INFORMATION

**Payment Information** (cost in USD per person based on double occupancy in a cabin unless choosing a monohull single).

☐ **Monohull: \$1995 US** ☐ **Monohull single supplement \$2495 US** ☐ **Catamaran: \$2295 US**

Total trip cost (for applicant): \_\_\_\_\_

I am also paying for (Name): \_\_\_\_\_

Total cost amount to be charged: \_\_\_\_\_

Method of payment: ☐ Cash CDN ☐ Cash USD ☐ US Bank Draft ☐ VISA ☐ M/C

Name as it appears on your credit card: \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiry Date: \_\_\_\_\_ CVV: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

### OFFICE USE ONLY:

**HOLDING DEPOSIT** (\$500 US equivalent @ 1.38 = \$690 CDN): ☐ Paid through the website link

**Interim Payment:** ☐ Monohull \$747.50 ☐ Mono Single Supplement \$997.50 ☐ Catamaran \$897.50

☐ Cash CDN ☐ Cash USD ☐ US Bank Draft ☐ VISA ☐ M/C

Exchange rate (on the day of transaction): \_\_\_\_\_ Amount paid in CDN Funds: \$ \_\_\_\_\_

Date deposit payment charged/received: \_\_\_\_\_

Balance owed (USD) (Due Friday, April 12, 2024): \$ \_\_\_\_\_

**Final Payment:** ☐ Monohull \$747.50 ☐ Mono Single Supplement \$997.50 ☐ Catamaran \$897.50

☐ Cash CDN ☐ Cash USD ☐ US Bank Draft ☐ VISA ☐ M/C

Exchange rate (on the day of transaction): \_\_\_\_\_ Amount paid in CDN Funds: \$ \_\_\_\_\_

Date deposit payment charged/received: \_\_\_\_\_

Balance owed (USD) (Due Friday, June 28, 2024): \$ \_\_\_\_\_

## 2024 CROATIA FLOTILLA BOOKING & PAYMENT TERMS

- All prices are in US dollar funds (unless otherwise specified) based on double occupancy in a cabin unless paying for a monohull single supplement in which case you will have your own cabin.
- **3 payments are required:**
  - **A holding deposit (\$500 USD)** – To secure your booking, a non-refundable holding deposit of \$500 US per person is required along with your completed and signed application form.
  - **Interim Payment (50% of the remaining balance in USD)** – Once your application has been accepted your interim payment is due on Friday, April 12, 2024
  - **Final Payment (balance owed in USD)** – The final payment is due on Friday, June 28, 2024
- The **holding deposit of \$500 USD**, to be paid in Canadian equivalent by VISA or MC @ an exchange rate of 1.38. Payment to be made using the registration link:

<https://advantageboating.com/private/learningcenter/showschedules.php?register=VACCOHOLD>

- The **Interim Payment (50% of the remaining balance in USD)** – can be paid by Cash (USD or CDN), VISA, MC or certified US bank draft. The exchange rate will be calculated on the date of payment.
- The **Final Payment (balance owed in USD)** – can be paid by Cash (US or CDN), VISA, MC or certified US bank draft. The exchange rate will be calculated on the date of payment.
- Price includes yacht charter from 5:00 PM on the first day of the flotilla until 9:00 AM on the last day of your flotilla and includes costs as described below “Understanding Flotilla and Yacht Charter Costs”.
- Once you are booked, we will send out a series of emails as the sailing date approaches with additional detailed information about the trip and logistics planning.
- Each flotilla participant is expected to contribute to a ‘Boat Kitty’ (~ \$250 Euros) which covers items such as ice, freshwater tank refills, mooring or docking fees, garbage removal, fuel, and additional groceries needed on board. If the boat kitty runs low, then each person will be asked to add more money. At the end of the trip, any money left over in the boat kitty will be divided equally among each person on board.
- Participants confirm they are Canadian citizens travelling on a Canadian passport valid for 6 months beyond the date of travel.
- Living standards and practices at the destination and conditions there, concerning the provisions of utilities, services and accommodations, may differ from those found in Canada.
- Participants are required to adhere to all government travel protocols for Croatia.
- When a government issues a Travel Advisory, Advantage Boating will update the customer where possible. The final responsibility however lies with the Customer to be up to date with current Government Travel Advisories.
- What is included will vary per vessel but as a guide, a flotilla vessel will include: dinghy & outboard engine, fuel, cruising area charts, cruising guide or pilot book, navigation equipment, initial full tank of water, fuel and cooking gas, VHF radio, electric anchor windlass, standard safety equipment (navigational and first aid), bed linen, bimini and/or dodger for shade, berthing fees at the home port on the first and last evening of the flotilla.
- Flight transfers, any land excursions, hotels, transport, car hire, onboard provisioning and meals ashore are not included.
- Trip cancellation and medical insurance are not included.
- Advantage Boating reserves the right to substitute suitable comparable yachts as necessary for exigencies beyond its control.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## 2024 CROATIA FLOTILLA REFUND & CANCELLATION POLICY

- If you require to cancel, you can receive a full refund, minus your \$500 USD per person holding deposit, if we receive written notification of your cancellation before June 28, 2024, and **only** if we have a waiting list and can fill your spot.
- Otherwise, the Flotilla fees are non-refundable and due in full by June 28, 2024.
- Advantage Boating is not responsible for any additional expenses or losses that the customer may incur because of the cancelled booking such as, but not limited to, flights, hotels, non-refundable transportation costs, travel documentation, loss of salary, time or enjoyment and all other expenses of the customer's trip.
- No refunds are issued for any government travel disruptions including, but not limited to border closures, travel restrictions and regulations preventing Advantage Boating from operating the 2024 Croatia Flotilla.
- Advantage Boating recommends all participants purchase travel cancellation and medical insurance to protect themselves from unforeseen events. It is the customer's responsibility to purchase sufficient travel cancellation insurance for their trip to protect them from cancellation and/or changes that result but are not limited to, flight cancellation, trip interruption, lost luggage, sickness, accidents, deaths, emergencies, and travel advisories.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## 2024 CROATIA FLOTILLA LIABILITY WAIVER

- I understand and accept that the sailing holiday organized by Advantage Boating Inc. and taking place in Croatia September 7 - 21, 2024 inclusive ("2024 Croatia Flotilla") involves risks and I voluntarily undertake these risks. I am solely responsible for my actions both on board the sailing vessel and ashore. By this statement of waiver, I release Advantage Boating Inc., its agents, skippers and any other persons officially related to the "2024 Croatia Flotilla" sailing holiday organized by Advantage Boating Inc. from all responsibility for any personal injuries, property damages or losses incurred by my participation during the course of the "2024 Croatia Flotilla". I understand that I am responsible for my own property, medical, travel interruption/cancellation insurance for this trip.
- I understand that Advantage Boating Inc., its agents, skippers, and any other persons officially related to the "2024 Croatia Flotilla" organized by Advantage Boating Inc. are not responsible for mechanical breakdowns, group dynamic problems and physical and emotional ailments and stresses due to, including but not limited to, seasickness, heat, sun rashes, strokes, intoxication and/or lack of sleep.
- I understand that Advantage Boating Inc., its agents, skippers and any other persons officially related to the "2024 Croatia Flotilla" organized by Advantage Boating Inc. are not responsible for any medical treatment onboard or otherwise.
- Advantage Boating Inc. will make every effort to maintain the complete itinerary, but bad weather, heavy winds and unforeseen mechanical issues may alter the itinerary. Yacht skippers and/or Advantage Boating Inc. "2024 Croatia Flotilla" leaders will make departure decisions based on these factors. Flotillas may sail in 6 Beaufort wind and sea conditions, but any higher wind warnings may alter the itinerary. For safety reasons, I understand that the Skipper and/or flotilla leader's word is the law aboard the vessel and for the duration of the flotilla.

### Your agreement

I hereby acknowledge and agree to the points above for the "2024 Croatia Flotilla Liability Waiver" by completing my name, date and signature below.

Name of Participant: \_\_\_\_\_ Name of Witness: \_\_\_\_\_

Signature of Participant: \_\_\_\_\_ Signature of Witness: \_\_\_\_\_

Date: \_\_\_\_\_ Date: \_\_\_\_\_

## Understanding Flotilla and Yacht Charter Costs

### 1. Flotilla costs and what's included.

Your flotilla fee includes various costs including the charter fee of your yacht. Here is a breakdown of the costs to help you understand what is included in your flotilla package:

#### **End cleaning, starter pack and charter company handling fees.**

These are one-time mandatory fees from the charter company. The mandatory starter pack includes some basic supplies to get you started on your charter. These fees are included in your flotilla fee.

#### **Fuel**

Your flotilla fees include your yacht starting the flotilla with a full tank of fuel. You will be expected to refuel upon arrival back at the base at the end of the charter. The cost for topping off the fuel tank at the end of the flotilla is not included in your flotilla fee and should be paid out of the 'boat kitty'.

#### **Water**

Your flotilla fees include your yacht starting the flotilla with full tanks of water. You should double check that your water tanks are full before you leave the dock. You may have the opportunity to fill your tanks along the way should you require more. Refilling your tanks with water during your trip is not included in your flotilla fee; these costs should be paid out of the 'boat kitty'. You can return the yacht with empty tanks.

#### **Tourist Cruising tax**

Some countries have a tourist cruising tax calculated per person based on the length of visit. For countries which do, this is a tax usually collected by the charter base and then remitted to the country. It is either paid upon arrival at the base or in some instances paid in advance when you reserve your yacht. If there is a tourist or cruising tax, these fees will be included in your flotilla fee.

#### **Carefree Package**

Your flotilla fees include the "Carefree Package". This package includes the full insurance coverage of the vessel, welcome package, final cleaning, bed sheets and towels, dinghy with an outboard engine and fuel, propane gas for cooking, full water and fuel tanks at the start of the charter, snorkeling equipment, and unlimited free Wi-Fi.

#### **Equipped Galley**

Your yacht will be fully equipped with all the kitchen essentials, like pots, pans, utensils, plates etc. to accommodate the maximum guest capacity on your boat. A coffee percolator or french press is also provided.

#### **Safety Equipment**

Life jackets are provided for all guests and are located in lockers aboard your yacht. Be sure to check the sizes before leaving the dock. Every yacht is fitted with standard safety equipment including a VHF radio, first-aid kit, emergency tiller, horseshoe lifebuoy with light and line, fog horn, two safety harnesses,

fire extinguishers, life raft, tool box with wooden plugs, distress signal kit, and secondary anchor. Additional safety equipment may be supplied to meet the requirements of the country where the vessel was registered.

### **Navigation & Other Equipment**

Yachts are equipped with marine electronics including a depth sounder and chart plotter. The navigation equipment on board also includes a chart, a cruising guide and binoculars. You can also expect your yacht to be equipped with a dodger and bimini for shade, wind instruments, furling genoa, reefable furling or battened mainsail with stackpack or lazy jacks, and an electric windlass.

### **Dinghy with Outboard**

A dinghy with an outboard engine is included in your flotilla fee.

### **Flotilla Leader(s)**

Ron Schute and Doris Parolin are your lead skippers and flotilla leaders. We pride ourselves on our well organized and high quality flotilla sailing vacations. We strive to ensure your sailing vacation is fun, interesting and trouble free from the moment you book until you pull back into the harbour at the end of your trip. We offer detailed trip planning guidance, route planning, information about the destinations, technical support during the trip as well as help with docking procedures in harbours and anchorages.

### **Also included in your flotilla vacation:**

- Pre-departure preparation for provisioning and packing for your trip
- An expertly guided sailing tour led by Ron Schute and Doris Parolin
- Chart briefing and assistance with boat technical briefing
- Daily informative skipper meetings
- Daily briefings on weather, course, swim stops and ports of call
- VHF radio and/or cell phone contact
- On the water support
- Mooring and docking assistance at each port if requested
- Onshore recommendations for interesting sights & activities
- A well-researched, gastronomic selection of local restaurants
- Social activities

## **2. The following costs are not included in your flotilla fee:**

### **Boat Kitty**

A Boat Kitty will be set up on each boat. To start, each person on board will contribute ~\$250 euros to "the boat kitty". This cash (in small denominations) covers items such as ice for the cooler, boat fuel, fresh water tank refills, mooring fees, additional required groceries, etc. If "the kitty" runs low then each person will be asked to add a bit more money. At the end of the trip any money left over in the boat kitty is divided equally among each person on board.

### **Fuel & water top up**

The cost for topping off the vessel's fuel tank at the end of the flotilla is not included in your flotilla fee. These costs should be paid out of the 'boat kitty'.

### **Mooring and anchoring**

Port fees are paid locally and are not included in the flotilla. Mediterranean ports generally have yachts reverse and stern to the wharf or dock. This is known as Med mooring. There is limited anchoring offshore and few mooring balls (it is often too deep to anchor safely off shore). Some ports offer lazy lines for mooring. Any docking or mooring fees should be paid out of the 'boat kitty'.

### **Marine toilets**

Vessels are equipped with either a manual or electric toilet. Proper use of marine toilets (heads) is critical to a successful charter experience **DO NOT PUT ANYTHING IN THE HEAD THAT YOU DID NOT EAT FIRST**. This includes toilet paper - with NO exceptions. To fix a blocked head costs upwards of \$300 USD and takes away valuable time from your flotilla experience. If a head becomes blocked, the cost to unblock the head will be shared by those using the head.

### **Provisioning**

Provisioning fees are not included. Don't forget to include spices, condiments, salt & pepper and non-food items such as cleaning supplies, toilet paper and paper towels in your provisioning. In some cases it is possible to pre-order some or all of your provisions. We encourage each boat in the flotilla to plan their provisions as a group. We will provide full provisioning details of how to plan for group provisioning during our flotilla 'all-hands' pre-departure meeting.

On average, we anticipate that each person will spend ~ \$45 - \$55 € per day to cover the costs of the Boat Kitty & provisioning.

### **Other extra costs in your flotilla vacation:**

- Flights and transfers
- All land excursions, hotels, transport, car hire and meals
- Trip cancellation, trip interruption and medical insurance

## **3. Required Sailing Certification**

**As Crew:** To join our flotilla sailing vacation as crew, we recommend that you have a minimum of your Sail Canada Basic Cruising (or equivalent) certification.

**As Skipper:** To join our flotilla sailing vacation as a skipper we require a minimum of Transport Canada's PCOC, Sail Canada's Intermediate Cruising certification (or equivalent), VHF-ROC(M), Basic Coastal Navigation, ICC (required in the Mediterranean) and a completed sailing resume indicating your sailing experiences as skipper. Original certificates must be brought with you,